THINKTREE

Course prospect: SAP SD + SAP S/4 Hana

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Think Tree Technologies Inc : Background

Overview

Think Tree Technologies Inc is providing **training more than decade now based out of New jersey (USA).** We have provided training to thousands of candidates and have extremely high rate of job placement. We are extremely proud of job placement success specifically in SAP. Our training has changed lives of many many students in USA and across the Globe. We have been rated as best training school in New jersey.

We are New jersey department of labor (NJ DOL) certified training school. We are providing following type of training.

- **Individual training:** Conducting training for Individual in USA and across globe.

- **Corporate training:** Conducting Training batches to corporations / business houses.

Our Salient Features

- The course duration is around 2 months. **(80 hours of actual training hours).**

- We offer **classroom** as well as **online training**. We are in **Piscataway (NJ – USA).** Please visit our office as per your convenience.

- We provide **SAP Server** access for **12 months** for every student.

- We provide the **Video recording** of each session after the class for **12 months.** Video recordings are very helpful tool in learning process.

- We help with **resume preparation**, **mock interviews**, and Job placement Interview **(Guaranteed)** and on job support.

- For all-students **(having GC, US Citizens, H1B, H4 etc.)** fees is **USD 1200 (Think Tree Guaranteed Job Interview after student Assessment).**
- For students **(OPT and F1 visa only)** training fees is **USD 390.**
- Our faculty is BEST with extensive SAP implementation & teaching experience in India, US, Canada and other part of world. With **more than 20 years' expertise** in SAP field.
- Our faculty has **taught over 150 batches** in past 20 years in SAP.
- Think Tree technologies providing training continuously more **than a decade now**.
- Our training has been benchmarked as **Best in the country by our past students**.
- Attend our **weekly free SAP seminar** to understand more about SAP & background of our faculty. •
  Course is primarily focused on SAP SD and videos will be provided for SAP CRM and Advance

  Topics.

High level SAP SD + SAP S/4 Hana Course Content:

SD Organization structure:

- Sales organization

- Distribution channel

- Division

- Shipping point

- Sales office and Salesperson

SD Master data

- Customer master data definitions

- Material master

- Customer material info record (CMIR)

- Output data and records

- Pricing master data and Condition technique

Sales processes (SCM 605) •

- Inquiry and Quotations

- Standard Sales order processing

- Rush order and Case sales processing

- Consignment process

- Contracts and scheduling agreements

- Customer return processing

- Credit memo request / Debit memo request

- Free of charge and subsequent delivery free of charge

- Material determination

- Material listing and material exclusions

- Configuration of Sales doc type, Item Category, Schedule Line Category & Copy Control

- Business partner and function processing

Incompletion procedures and processes

Background and overview of SAP S/4 Hana

SD Pricing and configuration

- Pricing condition record and master data

- Configuration of Condition technique like Pricing procedure, Condition type, Access sequence

- Free good determination

- Sales deal and promotions

- Pricing Routines and requirements

SD Billing

- Customer Invoicing process

- Credit memo and debit memo

- Revenue Account determination

- Copy Control

- SD -FI Integration

Shipping and Transportation   process •

- Shipping and outbound delivery process

- Picking process with and without Warehouse management

- Handling unit management

- Post Goods issues

- Integration with WM

- Transportation management

- ATP (Available to Process) and Transfer of requirement

- Copy Control

- SD – FI and MM Integration

SAP Implementations topics Overview:

- Sap 101 What is SAP.

- Sap data conversion strategy Data migration overview Data migration key decision Data migration approach.

- ASAP implementation methodology

- Implementation Overview

- implementation Approach
  Implementation Phases Implementation activities.

- Solution manager User exists.

- **EDI & IDOC processing from SAP perspective.**

- How to do **Testing for SAP** projects.

- Learning how **to write FSD for** Interfaces.

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- Learning how to **write FSD for** custom reports.

- Learning how to do Data migration for SAP projects.

Configuration

- Extensive configuration for following areas in FICO

- Configuration of Organization structure.

- Configuration of SD master data.

- Configuration of various SD / CRM business processes.   **Reporting**

- Internal reporting

- External reporting

Training Approach and Methodology

At Think Tree Technologies Inc, the learning life cycle is divided in **three stages,** and we support you at all the three stages:

Training Stage 1: Best Training *"Guaranteed"*

We provide the best training in the entire country, and you will have the best learning experience guaranteed by us. If at the time of initial 2 demo classes and you are not satisfied by our training, we will refund the registration amount without any question. All our faculties have many years of teaching and implementation experience.

Training Stage 2 : Pre-Job Assessment and Preparation

After our best-in-class training, we will do provide following functions

- **Student Assessment** ○ Mock Interview ○ Checking Homework and assignments ○ **Rejoining course for 1 year with no Additional FEES.**

- **Resume preparation:** we make sure the student resume is as per industry standards**.**

- **Marketing your** resume till you want. We **Guarantee actual Job Interview** for our students who market with us after assessment.

Learning Stage 3: On Job support

When a candidate gets placed by Think Tree, then we provide very important **On-Job support** so you could survive in a challenging work environment. Unless there is continuous and able On Job support it is very difficult for newly trained resources to survive.

Training Methodology

The Training is conducted in following methods:

In Classroom Training:

We have several classrooms in our training facility **in Piscataway New jersey (USA**) and all the classes are conducted in class setting with live faculty conducting classes.

Online Training:

For several individuals it is not possible to attend in classroom due various reasons, those individuals can also attend classes "**same class" online** live using **Web Conference**.

Training material , Training Videos and System Access:

Training Material and Training videos:

We provide best in training material and Videos also supplemented with many documents from real implementation experiences /projects. **You will have access to class video recordings for 12 Months**.

SAP SD CRM certification

Our training will prepare you in getting following certification from SAP Americas, each certification from SAP Americas cost $4100 each

1. SCM 605- Sales processing in SAP ERP
2. SCM 610- Delivery processing in SAP
3. SCM 620- Pricing in Sales & distribution
4. CR100E- CRM customizing fundamentals.
5. SCM 615- Billing in SAP ERP

SAP System Access:

The training is provided on all latest versions of SAP Software. We provide **12 months' system access** after training and system access can be extended beyond three months as per discretion of Kabeer.

Training Plan & Timeline

Most Trainings are provided on **weekends (Saturday & Sunday)** as this is best schedule and facilitate best learning experience

.

The Training duration is approx. 2 months. **(About 80 hours)**

References

We have trained many hundred individuals in various areas since past over 12 years and many references can be provided if so, needed about quality of our service. And support beyond training. We benchmark our SAP training as best in country. Please join our DEMO class to understand the difference in teaching quality.

The Training fee is as follows which can be paid in two equal installments (By Check, Online Transfer or Cash

- For all-students (having GC, US Citizens, H1B, H4 etc.) fees is USD 1200 **(Think Tree Guaranteed Job Interview after student Assessment).**

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Financial Obligation after Placement o n Job by Think Tree Technologies Inc

We **Guarantee Job interview** after training and, we have **EXTREMELY High rate of placement** of our students. Our ability to place students on job is **our core strength** since more than a decade now.

On W2 Basis for GC/USC: Consultant will pay 25 % of his / her hourly rate to THINKTREE TECHNOLOGIES, INC for the first Nine months (approx. 1450 billable Hrs.) of the project. Then it will be reduced to 20% for next 6 month's employment with us (approx. 1000 billable hrs.). & After that the consultant will be paying 18% for all future employments with us.

On W2 Basis for CPT/OPT/H1 etc.: Consultant will pay 35 % of his / her hourly rate to Kabeer Consulting Inc. For first six months of the project i.e., approx. 1000 billable hrs. Then it will be reduced to 30% for all future employments with us.

Financial Obligation after Placement on Job by Think Tree Technologies Inc

Note: -

- Just to give you a rough idea, when you are going for marketing/placement with us, you may expect initial salary somewhere around 80-120k annually on your first project, after having experience of project salary increase.

- Financial obligations are applicable only in the case when marketing /placement is done by Think Tree Technologies, you are free to market yourself if you have your resources available, in that case above sections in financial obligation doesn't apply to you.